

# Sell more with Nationwide®



We're making it easier for you to quote and sell commercial insurance. Most quotes receive a fully automated decision in real time, and many can be bound without underwriter review.<sup>1</sup>

	Suggested risk types	BOP guidelines <sup>2</sup>
<b>Offices</b>	Insurance agents and brokers Real estate agents Attorneys Chiropractors Mortgage brokers Physicians Accountants Engineers Veterinarians office — household animals Veterinarians office — other than household animals Mobile veterinarians Veterinarian hospital — including surgery and emergency services	<ul style="list-style-type: none"> <li>• Policy level total insurable value (TIV) &lt; \$20 million</li> <li>• Maximum single structure &lt; \$10 million</li> <li>• Up to 6 stories for frame, joisted masonry or noncombustible construction; up to 10 stories for masonry noncombustible or better if sprinklered</li> <li>• Veterinarian businesses: Use Vet Extra Endorsement.<sup>3</sup> No treatment of exotic animals such as big cats, wolves, primates or venomous reptiles is eligible</li> </ul>
<b>Retail</b>	Clothing stores Auto parts stores Bookstores Bed, bath and home goods stores Electronics stores Florists and balloon-o-grams Gift shops Jewelry stores Pet stores	<ul style="list-style-type: none"> <li>• Policy level total insurable value (TIV) &lt; \$20 million</li> <li>• Maximum square footage for retail except strip malls &lt; 25,000 per building</li> <li>• Maximum square footage for strip malls &lt; 50,000 per building</li> </ul>
<b>Service</b>	Barbershops Beauty parlors and hairstyling salons Hair braiding and weaving Photographers Pet groomers Jewelry repair Funeral homes Car detailing and mobile car detailing	<ul style="list-style-type: none"> <li>• Policy level total insurable value (TIV) &lt; \$20 million</li> <li>• Single building maximum TIV of \$10 million</li> <li>• Policy level sales &lt; \$20 million • Single location maximum sales of \$5 million</li> </ul>
<b>Auto Service</b>	Auto body repair Car wash General service or repair center Sound shops Muffler shops Emissions testing	<ul style="list-style-type: none"> <li>• Policy level total insurable value (TIV) &lt; \$20 million</li> <li>• Single building maximum of \$5 million</li> <li>• Total receipts per policy &lt; \$20 million</li> </ul>
<b>Food Service</b>	Bakery or café Coffee shops Fine dining Full cooking (full service) — deli, pizza, microbreweries and BBQ Fast food (limited service) Fast casual Franchise restaurants	<ul style="list-style-type: none"> <li>• Policy level total insurable value (TIV) &lt; \$30 million</li> <li>• Total receipts per policy &lt; \$20 million</li> <li>• Total receipts per location &lt; \$5 million</li> </ul>

**Contact your sales or territory manager to learn more.**

<sup>1</sup> This applies to quotes submitted through ClearQuote®/PolicyCenter.

<sup>2</sup> Risks not meeting these guidelines may still be eligible for a package policy or a BOP policy with underwriting approval.

<sup>3</sup> Vet Extra Endorsement varies by state.